# **Departmental Resource Guide**

#### **Sales/Business Development:**

Connect with the Business Development team for strategic pre-sale support and expert guidance on onboarding new ISOs and Agents, setting the stage for successful partnerships. <a href="mailto:sales@merchantindustry.net">sales@merchantindustry.net</a> or 866-811-1005 Option 6.

#### **POS Team:**

Reach out to the POS Support team for expert assistance with quotes, POS technical support, seamless integrations, and efficient POS deployment to keep your business running smoothly. <a href="mailto:pos@merchantindustry.net">pos@merchantindustry.net</a> or 866-811-1005 Option 5.

## **Tech Support Team:**

Contact the Tech Support team for specialized assistance with terminal integration, comprehensive support, and smooth deployment to ensure reliable performance. <a href="mailto:tech@merchantindustry.net">tech@merchantindustry.net</a> or 866-811-1005 Option 5 or as a technical support ticket.

#### **Backoffice Operations Team:**

Connect with the Backoffice team for full-service support on merchant account management, including updates, billing, pricing, and seamless onboarding. <a href="mailto:support@merchantindustry.net">support@merchantindustry.net</a> or 866-811-1005 Option 4 or as a "Merchant Problem" ticket.

## **Underwriting Team:**

Contact the Underwriting team for expert assistance with account approvals and onboarding procedures, ensuring a smooth and compliant start for new accounts. <a href="mailto:underwriting@merchantindustry.net">underwriting@merchantindustry.net</a>.

#### **Payment Operations Team:**

Reach out to the Payment Operations team for expert guidance and support on residuals, balance sheets, and financial insights that keep your earnings on track. residuals@merchantindustry.com or as a residual ticket.

### **Risk Operations Team:**

Contact the Risk team for expert management of holds, account flags, reserves, and high-risk approvals, ensuring your operations remain secure and compliant. <a href="mailto:risk@merchantindustry.net">risk@merchantindustry.net</a> or 866-811-1005 Option 7.

#### **CRM Operations Team:**

Reach out to the CRM Support team for dedicated assistance with all inquiries related to the IsoAccess CRM, ensuring you maximize your platform's capabilities. <a href="mailto:crm@merchantindustry.net">crm@merchantindustry.net</a>.

## **Portals**

#### **IsoAccess CRM:**

Manage your merchant portfolio and onboarding <a href="https://newgen.isoaccess.com/">https://newgen.isoaccess.com/</a>

### ISO Quote:

Provide merchants with accurate quotes https://merchantindustryllc.isoquote.com/sessi on/new

#### **Resource Center:**

Our Resource Center offers live training and access to all essential resources. https://www.merchantindustry.com/partnership/partner-resource-center/



